IBIZA YACHT INVEST

REFIT / CHARTER / INVESTMENT

PRIVATE INVESTMENT OPPORTUNITY

Restore an icon.
Build a charter business.

A new Mediterranean chapter for a classic 21-metre Sanlorenzo SL20.



IBIZA & FORMENTERA / WEBSITE CONCEPT VISUAL

€100,000	30%	01 May 2027
Proposed investment	Investor ownership	Target readiness

INDICATIVE TERMS • SEPTEMBER 2026

yachtinvestibiza.com

AN EXISTING ASSET. A FOCUSED INVESTMENT.

Italian heritage. Ibiza potential.

The yacht is already fully owned. New capital is intended to fund its refit and preparation for a professionally managed premium charter operation.



Existing yacht photography from the project website.

21 metres

Sanlorenzo SL20

100% owned

As stated by the owner

Ibiza

Planned charter base

01

Refit-led value

Capital supports the improvement and commercial preparation of an existing asset.

02

Design expertise

The owner runs a luxury interior design store in Stavanger and brings hands-on design experience.

03

Charter ambition

Classic Italian character with a contemporary interior, positioned for Ibiza and Formentera.

THE TRANSFORMATION

Refined design.
A new charter chapter.

An approximately €100,000 refit programme, combining technical readiness with a refreshed guest experience.



CURRENT SALON



PLANNED INTERIOR

Current-state photo and proposed interior visualisation from the website. Final finishes and scope remain subject to the agreed refit specification.

Technical & mechanical

Mechanical work, technical maintenance and essential equipment.

Safety & charter readiness

Safety systems and preparation for commercial charter operation.

Exterior restoration

Exterior maintenance, restoration and final presentation.

Interior craftsmanship

Upholstery, carpets, woodwork and selected interior finishes.

Target readiness 1 May 2027

OPERATING POTENTIAL

Three scenarios.
One transparent model.

Indicative annual charter revenue, based on the owner’s planning assumptions. These figures are gross revenue before operating costs.

CONSERVATIVE

40 days × €4,000

€160,000

BASE CASE

60 days × €5,000

€300,000

STRONG SEASON

80 days × €5,500

€440,000

FROM REVENUE TO DISTRIBUTIONS

Charter revenue less operating costs determines the profit available for distribution.

Costs include crew, insurance, berth, management, maintenance, commissions, taxes and other operating expenses.

Investor participation: 30% of distributable profit if the buy-back is not exercised, subject to the final agreement.

OWNERSHIP & POTENTIAL EXIT

A clearly defined investment framework.

€100,000	30%	70%
Capital contribution	Investor interest	Owner retains

FOLLOWING COMPLETION OF THE REFIT

An independent professional valuation is proposed after completion. The owner then has a contractual option to buy back the investor’s 30% interest.

01 / BUY-BACK EXERCISED

€200,000

Proposed price for the investor’s interest, if the owner exercises the option within six months of refit completion.

02 / INTEREST RETAINED

30% retained

If the option is not exercised, the investor retains the ownership interest and participates in 30% of distributable profits.

The buy-back is an owner’s option, not a guaranteed repayment or an investor right to demand an exit.

The exact ownership vehicle, shareholder rights, distributions and buy-back mechanics will be set out in definitive legal documentation. Any company jurisdiction is to be agreed between the parties.

FROM SHIPYARD TO CHARTER

Documented progress. Agreed milestones.

01

Verify the asset

Independent marine survey, current valuation and verification of title and ownership.

02

Agree scope & shipyard

Detailed refit budget, work specification and timetable before committing capital.

03

Refit against milestones

Funding may be released against agreed, documented refurbishment milestones.

04

Value & prepare for charter

Independent post-refit valuation and a professional Ibiza charter / management proposal. Target readiness: 1 May 2027.

SHIPYARD DECISION

The owner reports that the yacht is currently indoors at a marina in northern Italy and that work below the waterline has been completed.

Italy and Tunisia are potential refit locations. The final choice should follow comparable quotations, scope confirmation and logistics planning.



EXISTING YACHT / FOREDECK

THE NEXT CHAPTER

Explore the opportunity.

A private conversation with the owner is the starting point for reviewing the yacht, the refit programme and the proposed investment structure.

Available for discussion: yacht photographs, planned refurbishment, financial projections and supporting project information.

CONTACT THE OWNER

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Private discussion material; not a public offer or a guarantee of returns. Figures and project statements are owner estimates and remain subject to due diligence, legal review and written agreement.

Terms and revenue scenarios: supplied investment plan. Branding, imagery and contact: yachtinvestibiza.com (30 September 2026). Independent project; not affiliated with the Sanlorenzo shipyard.